



Structuring projects for logistic coordination in terrestrial interfaces

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Business development for Latin America
One-Stop Connections
Panama

Intra-Regional Relations

III Latin American and Caribbean Meeting of Logistic Port Communities: Network of Digital and Collaborative Ports
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1-Stop

**Innovation that maximises port
productivity and operational excellence**

WHY DO WE EXIST?



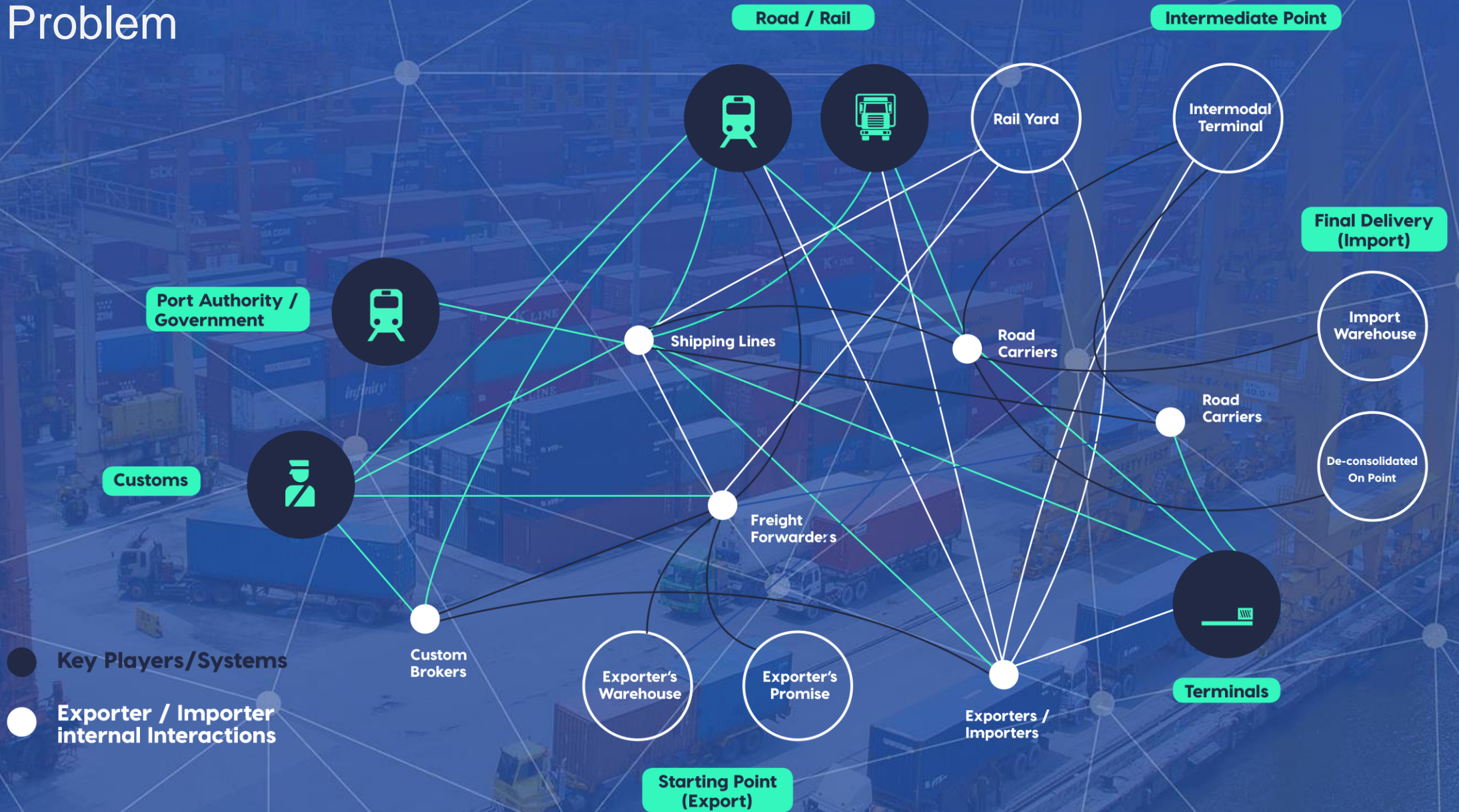


In an ideal world..



In the real world

The Problem



Supply Chain



More than a PCS

ESTABLISHED
2002



OUR PURPOSE

Making life easier for the
whole supply chain

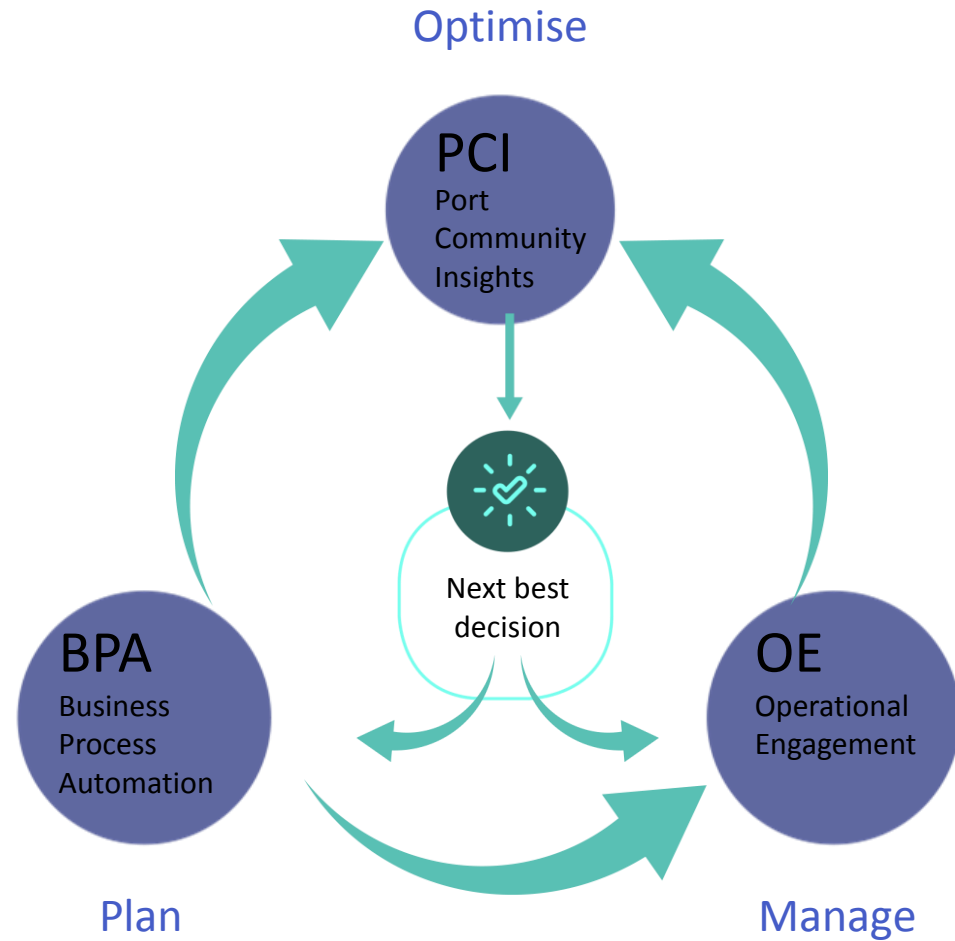


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1-Stop

We
do this by removing
wastage and
increasing visibility,
co-ordination &
optimisation

1-Stop





Our services reach the wider **sea-freight supply chain community.**

Our customers include ports and terminals, shipping lines, freight forwarders, customs brokers, 3PLs, trucking companies, rail operators, and importers and exporters.



17 SHIPPING LINES

100% of all lines for Asia-Oceania route



17 CONTAINER TERMINALS

Australia, New Zealand & South East Asia



6,122 ROAD CARRIERS

100% of all road carriers in AUS who move containerised cargo



1,600 FREIGHT FORWARDERS



1,980 IMPORTERS EXPORTERS



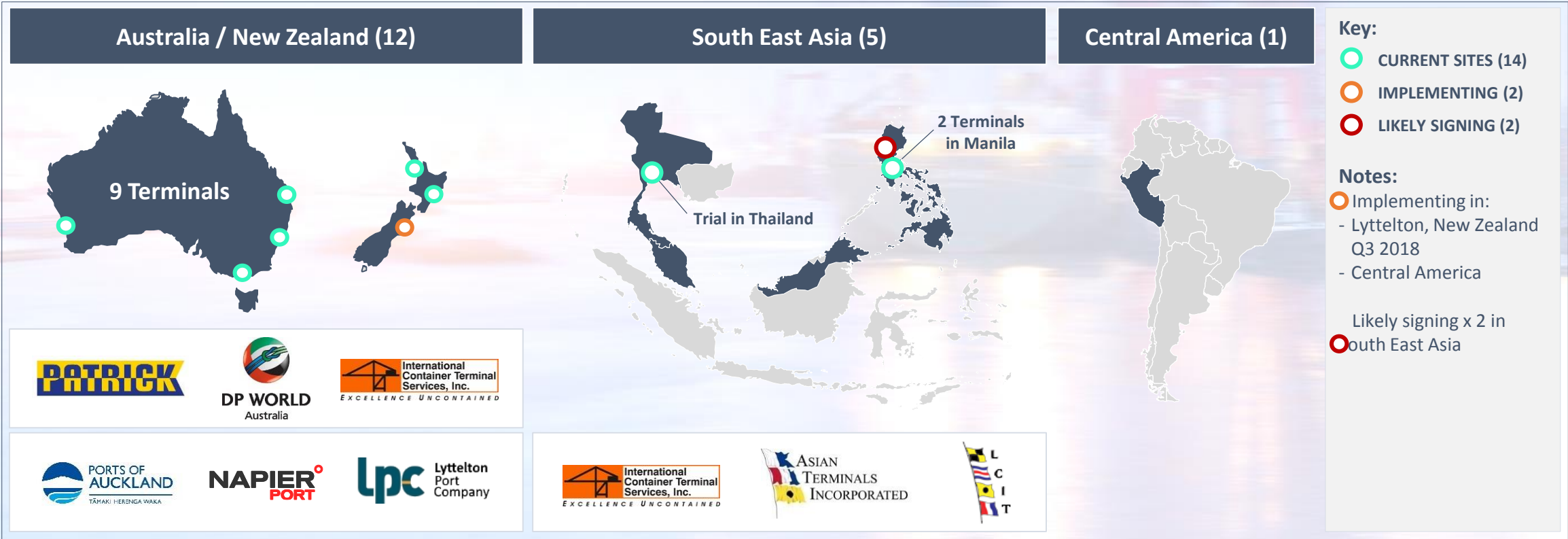
9 RAIL OPERATORS



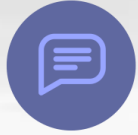
39 CONTAINER PARKS & DEPOTS

Over 170 million messages processed annually to the connect Port Community

We have been growing our overseas presence, focusing on our VBS which will then be followed by Modal and our product suite



Cargo Logistics Platforms



Messaging &
Message Brokering

CargoConnect

Integration Platform as a Service (Connectivity, IoT, APIs, Routing, Translation, Security)

ePRA

Electronic Pre-Receive Advice (electronic Export Receive Advice)

eIDO

Electronic Import Delivery Orders

Customs Reporting
Container Weighing
Services



Information
Services

Vessel Schedules & Container Status

Centralised information able to be retrieved through pull or push (B2B)



eCommerce

ComPay

Electronic Community Payment System that allows payments within the Port Community. Includes Terminal storage payments and intercompany payments for all transactions through various methods.



eLearning
& Security

Security Card

Security Card that can be used for access to Terminals and integrates in the 1-Stop VBS

eLearning

Centralised learning platform for the Port. Can be linked to Terminal OH&S Inductions and activation of Security Card

THE PLATFORM OF PLATFORMS

Cargo Logistics Platforms



Messaging &
Message Brokering

CargoConnect

Integration Platform as a
Service (Connectivity, IoT,
APIs, Routing, Translation,
Security)

ePRA

Electronic Pre-Receipt
Advice (electronic Export
Receipt Advice)

eIDO

Electronic Import
Delivery Orders

Customs Reporting

Container Weighing
Services



Information
Services

Vessel
Schedules
& Container
Status

Centralised
information able to
be retrieved through
pull or push (B2B)



Port Logistics
& Operations

Vehicle Booking System (VBS)

17 Container Facilities
across SEA, Australia & NZ.
Integrates to TOS
(Flagship Product)

Modal

MT Park Systems

Container Control

Reuse of Import Containers
or for MT storage

Tracks

Train Visibility

Locate

Gate Management
and tracking



eCommerce

ComPay

Electronic

Community Payment System
that allows payments within
the
Port Community.
Includes Terminal
storage payments
and intercompany payments
for all transactions through
various methods.



eLearning
& Security

Security Card

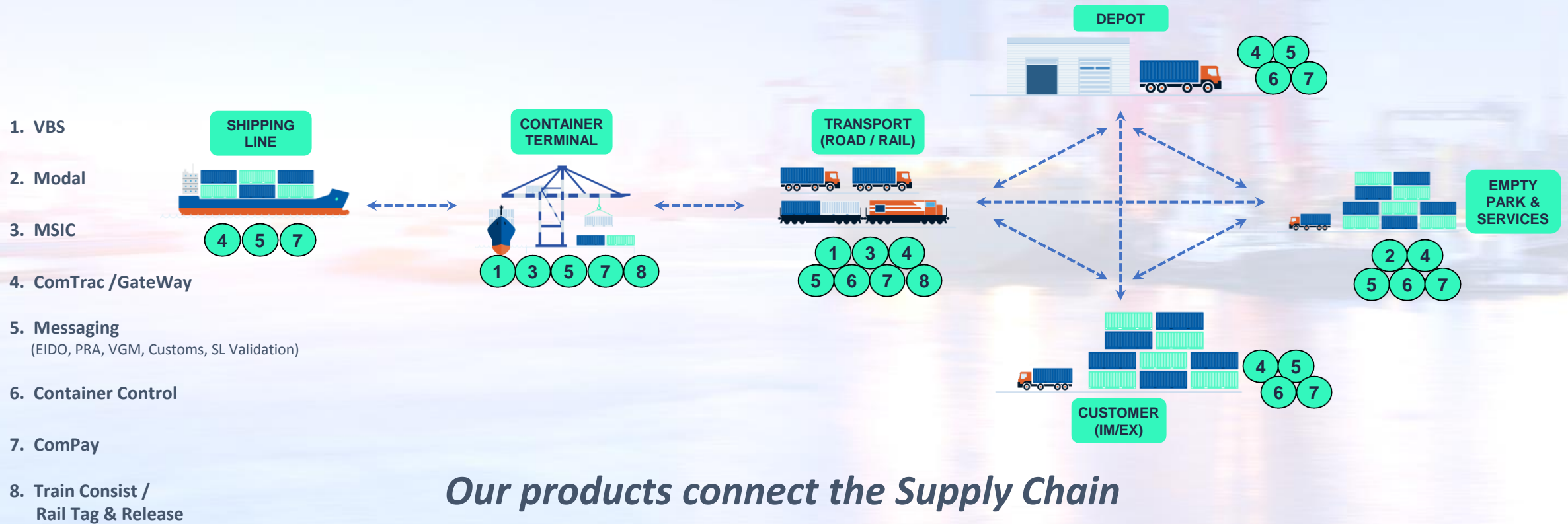
Security Card that can
be used for access to
Terminals and integrates in
the 1-Stop VBS

eLearning

Centralised learning
platform for the Port. Can
be linked to Terminal OH&S
Inductions and activation of
Security Card

We focus here for Ports & Terminals

We provide connected and seamless operations to all users in the Containerised Supply Chain



Global leader in removing port congestion through innovation

Results: What we've seen already

Operators **grow** their **capacity** by **30%** **without** further **investment**

47% increase in utilisation

50% reduction in dwell times

Overseas

2-4hr queues to mostly **no** queues

Terminals moved to **auto-gate** entry, with valid security card

TTT: 91m

TTT: 37m

TTT: 15m



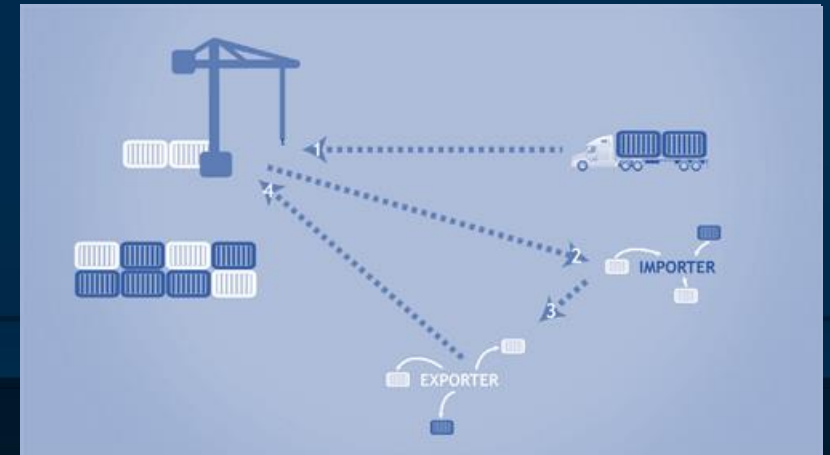
Flattened peak period demand with same labour & equipment



up to **5x** increase in Truck utilisation



Created **certainty**



THE FUTURE



THE RACE IS ON TO
'BE THE PLATFORM'

THE PLATFORM OF PLATFORMS

Lack of insight into complex interactions, especially in logistics.

The "open" platform connects the Port Community



THE PLATFORM OF PLATFORMS

CARGO LOGISTICS PLATFORM

Bring your Application (Eg. TOS, GOS, TMS, etc.)



Messaging &
Message Brokering

CargoConnect

ePRA

eIDO

Customs Reporting
Container Weighing
Services



Information
Services

Vessel
Schedules
& Container
Status



Port Logistics
& Operations

Vehicle Booking
System (VBS)
Modal
Container Control
Shipping Line
Portal
Tracks
Locate



eCommerce

Compay



eLearning
& Security

Security Card
eLearning

INSIGHTS

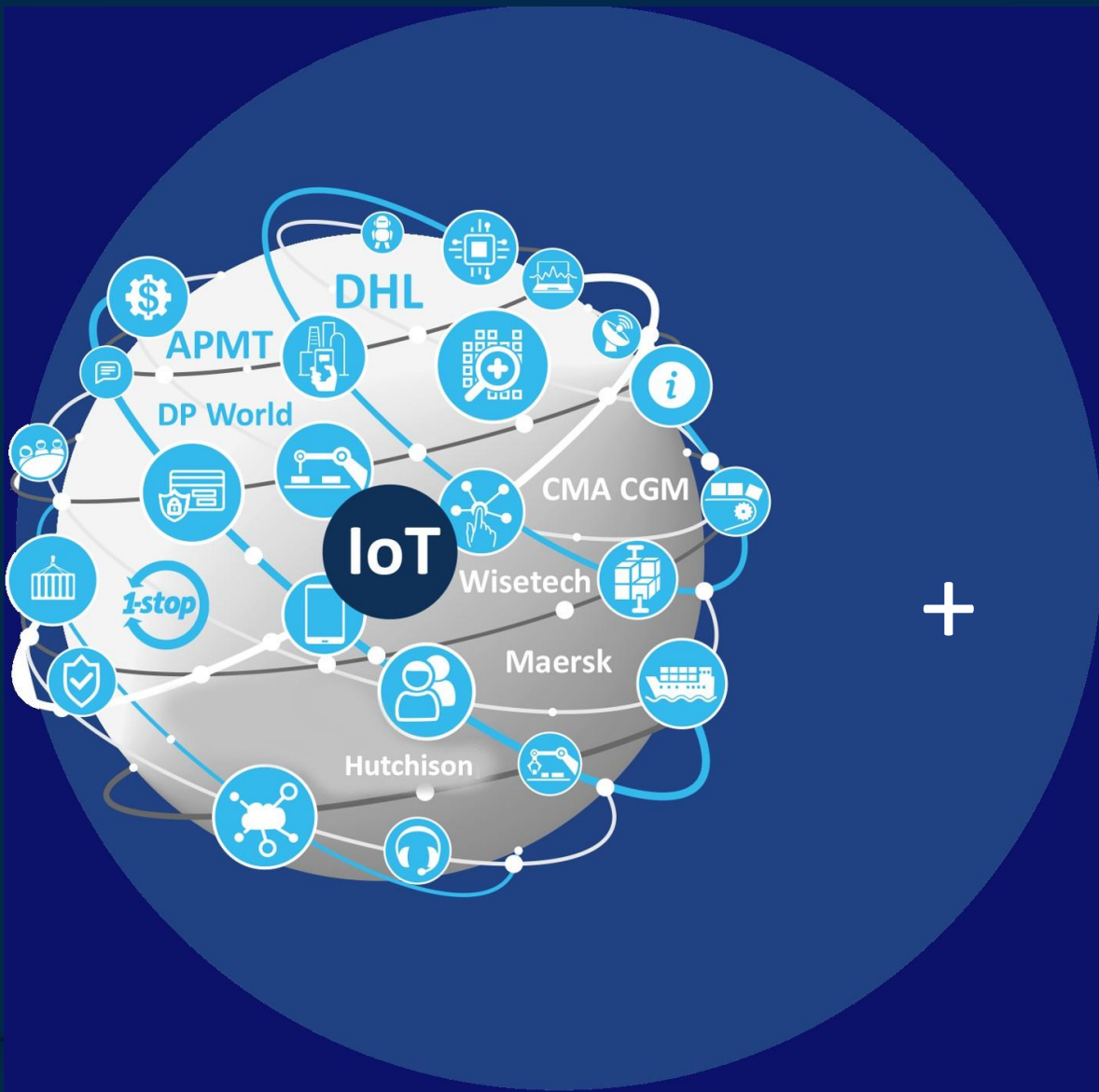
1-STOP INSIGHTS



Insights is the single window platform for sharing cargo information.



Dynamic suggestions and predictive analytics means easier decision-making.



+

Build
your own
APP

using our
APIs

+

Insights

=



A person is shown from the chest down, holding a smartphone in their hands. The person is wearing a dark t-shirt. Overlaid on the person's torso is a glowing blue world map with dashed lines representing latitude and longitude. The background is a solid dark blue color.

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ARE YOU ON BOARD?

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